# AGICOA URHEBERRECHTSSCHUTZ GMbH



AGICOA Urheberrechtsschutz GmbH München

Transparency Report for the fiscal year 2020 -- non-binding convenience translation--



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# A. ANNUAL FINANCIAL STATEMENTS FOR THE FISCAL YEAR 2020

# I. Balance Sheet

ASS	ETS	Dec 31, 2020 EUR	Dec 31, 2019 EUR
A.	Fixed assets		
I.	Intangible assets		
	Software	53,345.00	44,892.00
II.	Tangible assets		
	Office equipment	4,233.00	8,140.00
		57,578.00	53,032.00
В.	Current assets		
ı.	Other assets	224,930.00	205,460.00
II.	Cash on hand and cash in banks	35,957,392.35	39,176,152.80
		36,182,322.35	39,381,612.80
C.	Deferred charges	28,403.98	28,049.99
		36,268,304.33	39,462,694.79
LIA	BILITIES AND SHAREHOLDERS' EQUITY	Dec 31, 2020	Dec 31, 2019
		EUR	EUR
A.	Shareholders' equity		
	Capital subscribed	25,564.59	25,564.59
В.	Reserves and accrued liabilities		
1.	Reserves for entitled persons	35,348,107.26	38,404,700.72
2.	Pension reserves	452,284.00	425,474.00
3.	Other accrued liabilities	84,000.00	85,000.00
		35,884,391.26	38,915,174.72
C.	Liabilities		
1.	Accounts payable	3,773.48	0.00
2.	Accounts payable to shareholders	21,150.00	21,420.00
3.	Other liabilities	333,425.00	500,535.48
		358,348.48	521,955.48
		36,268,304.33	39,462,694.79



# **II.** Profit and Loss Statement

		2020	2019
		EUR	EUR
1.	Cable retransmission revenues	23,712,579.15	24,490,790.67
2.	Other operating income	34,727.12	31,429.20
3.	Personnel expenses		
a)	Salaries	-324,158.86	-305,674.74
b)	Social security, pension	-41,561.46	-32,900.06
	thereof for pensions		
	EUR 18,613.00 (2019: EUR 12,498.00)		
4.	Depreciation and amortization	-22,665.50	-20,628.31
5.	Other operating expenses	-437,716.44	-437,754.99
6.	Interest expenses	-165,507.41	-164,605.89
7.	Result	22,755,696.60	23,560,655.88
8.	Addition to reserves for entitled persons	-22,755,696.60	-23,560,655.88
9.	Net result	0.00	0.00



# **III.** Cash Flow Statement

The following cash flow statement, which illustrates the change in cash and cash equivalents (change in liquidity), provides information about the liquidity situation and the financial development. In this context, the payment flows are assigned to the areas business operation, investment and finance.

		2020	2019
		EUR	EUR
	Addition to reserves for entitled persons	22,756	23,561k
+	Depreciation and amortization of fixed assets	22	20k
-/+	Increase/decrease of Assets		
	Other assets	-20	-12k
	Deferred charges	0	0k
+/-	Increase/decrease of Liabilities		
	Pension reserves	27	26k
	Other accrued liabilities	-1	10k
	Accounts payable	3	0
	Accounts payable to shareholders	0	-38k
	Other liabilities	-167	144k
=	Cash flow from operating activities before distribution	22,620	23,711k
_	Payments to entitled persons	-24,966	-21,981k
-	Payment fee to AGICOA Geneva	-846	-547k
-	Payments out of social fund	0	0k
-	Payments out of promotion fund	0	-662k
=	Cash flow from distributions	-25,812	-23,190k
_	Additions to fixed assets	-27	-29k
=	Cash flow from investing activities	-27	-29k
	Cash flow from financing activities	0	0k
=	Change in cash and cash equivalents	-3,219	492k
+	Cash and cash equivalents at the beginning of period	39,176	38,684k
=	Cash and cash equivalents at the end of period	35,957	39,176k
=			



#### IV. Notes for Fiscal Year 2020

# 1. Principal legal bases

AGICOA Urheberrechtsschutz GmbH having its registered office in Munich is entered under No. HRB 114001 in the Commercial Register at the Amtsgericht München [Local Court Munich].

These annual financial statements have been prepared in accordance with the regulations applicable to collecting societies and in compliance with Section 57(1), first sentence, VGG. The provisions of the HGB on large corporations are thus applying. In addition, the pertinent provisions of the German Limited Liability Companies Act [GmbHG] must be observed. Particularities of collecting societies have been taken into account by showing additional items (Section 265(5) HGB) and/or by adjusting the designation of items (Section 265(6) HGB).

The format of the balance sheet is in compliance with Section 266(2) and (3) HGB. In application of Section 265(5) HGB, the reserves have further been broken down by showing the additional item "reserves for entitled persons". As from the fiscal year 2019, these reserves will be shown in the first place pursuant to Section 265(6) HGB because they are typical of and material to the financial situation of a collecting society.

The format of the profit and loss statement is based on the total cost method pursuant to Section 275(2) HGB. In application of Section 265(6) HGB, the former item "revenues" will be designated as "cable retransmission revenues" and the former additional item "provisions for reserves for rightholders" shown in application of Section 265(5) HGB will be designated as "addition to reserves for entitled persons" as from the fiscal year 2019 for the sake of clarity. The designation "net result" will be used in lieu of the designation "net income" as in the previous years.

# 2. Accounting and valuation principles

The intangible assets and tangible fixed assets are carried at acquisition cost less scheduled depreciation according to use. Depreciation is recorded straight-line over a useful life of five (5) years, in the year of addition on a pro rata temporis basis. Foreign currency additions were converted at the exchange rates applicable at the time of payment.

The other assets are carried at acquisition cost, the cash surrender value of a reinsurance policy at amortized cost (policy reserve including surplus sharing). Cash on hand and cash in banks are carried at their nominal value. In contrast to previous years up until 2016 all claims for which the Company received statements until the preparation of the annual financial statements will be accounted for in the following fiscal year. The deferred charges contain expenses in 2020 which constitute expenditure for a certain time after the balance sheet date.

The reserves for entitled persons take account of distribution commitments to entitled persons and liabilities of still uncertain amount, the latter estimated in accordance with prudent business principles. In the case of reserves with a residual term of more than one (1) year, the valuation pursuant to Section 253(2), first sentence, HGB has no impact in terms of amount since the interest income must be added to the relevant distribution reserve in view of the non-profit organization of the Company prescribed in Article 2, paragraph 2 of its Statutes. The respective interest income is set off against the respective



expenditure incurred for the addition to the reserve so as to give a true and fair view of the earnings situation of the Company.

The pension reserves correspond to the settlement amount pursuant to Section 253(1), second sentence, HGB. They have been discounted at the average market interest rate of the previous ten (10) fiscal years pursuant to Section 253(2), first sentence, HGB. The bases for calculation are the "Heubeck guiding tables 2018 G".

The other accrued liabilities comprise all identifiable risks and uncertain obligations in an amount required in accordance with prudent business principles.

The liabilities are carried at their fulfillment amount. In contrast to previous years up until 2016 statements received for accounting periods until the balance sheet date which were paid until the preparation of the annual financial statements are not recorded as liabilities, but are included in the accrued liabilities.

To the extent that cable retransmission revenues were received in foreign currency, they were converted at the exchange rates applicable at the time of receipt.

#### 3. Notes to the balance sheet

The development of the fixed assets is represented in the statement of fixed assets shown on the following page.

The other assets include the cash surrender value of a reinsurance policy in the amount of EUR 222k (EUR 202k in 2019) The term of all other assets is one (1) or less than one (1) year; in 2019 EUR 202k with a term of more than one (1) year.

The nominal capital entered in the Commercial Register amounts to DEM 50,000. It is fully paid in. The mathematical conversion was made at the fixed conversion rate of 1.95583 DEM/EUR. The nominal capital has not yet been changed over to Euro.

The reserves for entitled persons are obligations to entitled persons, including the social fund and the promotion fund. The other accrued liabilities in the amount of EUR 84k (EUR 85k in 2019) relate mainly to outstanding invoices and financial statements costs and audit costs as well as costs for the preparation and examination of the transparency report.

The fulfillment amount of the granted pension promises on the basis of the 10-year average (interest rate 2.30%) is EUR 452k (EUR 425k in 2019). In application of the (previous) 7-year average (interest rate 1.60%), there is no difference pursuant to Section 253(6) HGB.



# Statement of Fixed Assets in the Fiscal Year 2020

		A <sup>-</sup>	t cost			Accumulated	Net book value			
	Jan 1, 2020 additions disposal Dec 31, 2020			depreciation of the Jan 1, 2020 fiscal year disposal			Dec 31, 2020	Dec 31, 2020	Dec 31,2019	
	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
I. Intangible assets										
Software	292,482.81	27,211.50	0.00	319,694.31	247,590.81	18,758.50	0.00	266,349.31	53,345.00	44,892.00
II. Tangible assets										
Office equipment	53,815.25	0.00	0.00	53,815.25	45,675.25	3,907.00	0.00	49,582.25	4,233.00	8,140.00
	346,298.06	27,211.50	0.00	373,509.56	293,266.06	22,665.50	0.00	315,931.56	57,578.00	53,032.00



The other liabilities include:

	Dec 31, 2020	Dec 31, 2019
	EUR	EUR
Liabilities for taxes		
VAT	292k	485k
tax deduction on the basis of Section 50a EStG		
[German Income Tax Act]	33k	7k
wage and church tax	8k	9k
	333k	501k

The liabilities are due within one (1) year.

# 4. Notes to the profit and loss statement

Of the cable retransmission revenues, an amount of EUR 23.706k (EUR 24,374k in 2019) is attributable to cable retransmission rights in Germany. An amount of EUR 7k (EUR 117k in 2019) is attributable to countries other than Germany due to spillover of German broadcasters in Denmark.

Because of the business activity of the Company in the fiscal year, most of the revenues are relating to different periods. Income unrelated to accounting period is included in the cable retransmission revenues in an amount of EUR 4.566k (EUR 11,216k in 2019) and in the other operating income in an amount of EUR 15k (EUR 13k in 2019) as a result of release of reserves.

The total fee charged by the auditor for the fiscal year 2020 is composed of EUR 17k for auditing services and about EUR 10k for other assurance services.

The interest expenses include interest discounting of EUR 8k (EUR 13k in 2019).

In accordance with the Statutes, the result after taxes is in full added to the reserves for entitled persons so that a net result of EUR 0.00 is shown. An amount of EUR 25,812k (EUR 22,528k in 2019) has been distributed or paid to the entitled persons in the year under review.

#### 5. Other information

# Management

In the year under review, Prof. Dr. Ronald Frohne, Rechtsanwalt [attorney-at-law], Berlin, and Dr. Gertraude Müller-Ernstberger, Rechtsanwältin [attorney-at-law], Munich, were the managing directors each holding power of individual representation.

In the fiscal year 2020 the remuneration of the management amounted to EUR 324k (EUR 306k in 2019) plus the employer's share to the social security and pensions.



# **Supervisory board**

Pursuant to Section 22 VGG and pursuant to Article 9 of the Statutes, the Company has a supervisory board consisting of three (3) persons. The following members have been elected at the shareholders' meeting of December 1, 2016:

- John Jacobsen, film producer, Oslo (chairman)
- Chris Marcich, president AGICOA Geneva, Geneva (vice chairman)
- Tom de Lange, general manager AGICOA Geneva, Geneva

The members of the supervisory board serve in an honorary capacity and therefore have not received remuneration in the fiscal year.

# **Advisory board**

Pursuant to Article 11 of the Statutes, the Company has an advisory board consisting of six (6) persons who represent the interests of the entitled persons. The members of the advisory board serve in an honorary capacity and therefore have not received remuneration in the fiscal year.

# **Employees**

In the fiscal year 2020 the Company had no (salaried) employee besides the managing directors in the fiscal year under review.

# Appropriation of net result

In accordance with the object and purpose of a collecting society, the Company showed no net result in the year under review. The amounts not yet distributed to the entitled persons or the like are included in the reserves established for this purpose (see above).

# Supplementary report on events which occurred after the end of the fiscal year

There are no potential risks which might have impacted the assessment of the assets, the financial position and the earnings situation of the Company after the balance sheet date until the preparation of the annual financial statements.

Munich, March 17, 2021

AGICOA Urheberrechtsschutz GmbH Geschäftsführung

Prof. Dr. Ronald Frohne

Dr. Gertraude Müller-Ernstberger



#### **B. MANAGEMENT REPORT FOR THE FISCAL YEAR 2020**

#### **GENERAL CONDITIONS AND BUSINESS**

#### 1. Economic environment

The Covid-19 pandemic had a great impact on the economic development in Germany and also worldwide in 2020.

According to the 2021 Annual Economic Report published in January 2021 by the German Federal Government under the title: "overcoming the Covid-19 crisis, stimulating economic recovery, strengthening the structures", a growth phase that had lasted more than a decade has ended in the course of the containment of the Covid-19 pandemic which has resulted in one of the worst recessions in decades.

While the gross domestic product increased annually by 1.9% between 2010 and 2019, the gross domestic product decreased by 5% in 2020 with the annual projection still having assumed a 1.1% increase.

The Covid-19 pandemic had also a great impact on the labor market with the unemployment rate increasing by 0.9% to 5.9%.

However, this increase was substantially less significant than the decrease in the economic performance as a whole because large-scale short-time work arrangements have supported the labor market thus preventing even greater job losses.

The inflation rate has decreased by 0.5% in 2020 (2019: 1.4%) and has thus again been below the target rate of the European Central Bank (ECB) which considers a price increase rate of just under 2% to be ideal for economic activity in the Eurozone.

The German Federal Government has established a series of funding and lending schemes amounting to 130 billion euros in 2020 and planned to amount to 180 billion euros in 2021 to mitigate the effects of the crisis, to stimulate the economy and to promote investments.

# 2. Effects of the Covid-19 pandemic on the cultural and creative sectors in the audiovisual field

It appears from a European Parliament study on the cultural and creative sectors in post Covid-19 Europe and also from a study commissioned by collecting societies (Rebuilding Europe – the culture and creative sectors before and after Covid-19) that there will be a total loss of 199-231 billion euros in Europe. This affects, in particular, actors, the music sector and also the film industry with a 26% decline in turnover which has been caused, in particular, by the cancellation or postponement of film productions or the closure of movie theaters.

At the same time, the TV viewing time was higher than ever due to the virus because of the non-availability of other leisure activities.

The TV viewing time in Germany in all age groups of 3 and above, for example, increased to 220 minutes (211 lastyear) on the annual average and in the age group of 50 and above, it even rose to 335 minutes (318 minutes last year).



The greater need for entertainment during the Covid-19 pandemic is also reflected by the increased number of broadband connections which — according to a study of VATM (Verband der Anbieter von Telekommunikation und Mehrwertdiensten e.V. [Association of Providers of Telecommunications and Value Added Services]) — rose to 36.2 million in 2020 (34.9 million last year). In particular, the number of broadband connections with a download bandwidth of more than 250 Mbit/s has doubled compared with the previous year.

These broadband connections enable cable operators to extend their services to OTT services, Internet TV and Features such as Catch-up, start from the beginning etc. They claim from the collecting societies to be granted the rights therefor. Some of these rights are licensed by AGICOA GmbH on the basis of a voluntary grant of rights by the entitled persons. The Company expects that, after the implementation of Directive (EU) 2019/789 [Online-SatCab Directive] into German law by June 7, 2021, there will be more comprehensive and easier licensing possibilities for these rights due to the technologically neutral form of the retransmission right requiring administration by a collecting society.

# 3. Legal outline conditions

On December 20, 2018, Directive (EU) 2018/1972 of the European Parliament and of the Council of December 11, 2018 establishing the European Communication Code has come into force. It had to be transposed into national law by December 21, 2020 with a transitional period of two (2) years. The implementation is intended to be made within the scope of the Telecommunications Modernization Act Amendment which has been submitted as draft bill. Even though the implementation into national law will not directly impact the "Münchner Gruppe", it will be examined whether there might by any side effects on the collection by the "Münchner Gruppe".

The Online-SatCab Directive will be implemented into national law on June 7, 2021. This Directive contains regulations regarding the technology-neutral form of retransmission (e.g. satellite, closed-circuit, IP-based, mobile and similar networks) and the direct

# **COURSE OF BUSINESS**

#### 1. Field of activity

In the fiscal year 2020, the activities of the Company comprised, as in the past, the administration of cable retransmission rights in Germany and abroad in accordance with the Statutes.

Moreover, the Company – via ZWF – administers the rights of its entitled persons in secondary exploitation of films as far as they are concerned by the fact that the operators of a distribution system simultaneously make the receivers available to the users (e.g. hotel TV systems, hospitals, prisons etc.).

The Company is held by 51% by the collecting society GWFF having its registered office in Munich, and by 49% by AGICOA Geneva having its registered office in Geneva/Switzerland.



#### 2. Cable retransmisstion revenues

In the period under review, the Company recorded revenues of EUR 23,706k (EUR 24,374k in 2019) for cable retransmission in Germany including revenues of EUR 18,652k (EUR 19,320k in 2019) of the "Münchner Gruppe" and revenues of EUR 5,054k (EUR 5,053k in 2019) of ZWF. In addition, an amount of EUR 7k (EUR 117k in 2019) has been received for spillover of German TV-stations in Denmark.

The term of the global cable agreement between the collecting societies cooperating within the scope of the "Münchner Gruppe" and ANGA from 2009 has been extended until December 31, 2021, because there was no notice of termination. The parties have been negotiating for quite some time over the inclusion of the additional services of ANGA such as NetPVR, Instant Reload, Catch-up etc. in the current agreement. It is considered highly probable that these negotiations will be concluded in 2021.

For some parts of these additional services, short-term agreements have been concluded where the repertory is excluded for several U.S. rightholders.

#### 3. Interest result

There was a negative interest result of EUR 166k (EUR 165k in 2019). This is mainly due to the negative interest charged on money in the bank (deposit charges).

# 4. Expenses

In 2020, expenses of EUR 800k (EUR 779k in 2019) have been incurred for the operation of the Company (after offsetting of income from increase of the cash surrender value of the reinsurance of EUR 20k (EUR 18k in 2019), the release of reserves and other income of EUR 15k (EUR 13k in 2019). The cost rate of the Company (including the interest result) is 3.4% (3.2% in 2019) related to the cable retransmission revenues and 3.1% (3.5% in 2019) related to the amounts paid out in the fiscal year.

#### 5. Staff

AGICOA Urheberrechtsschutz GmbH efficiently fulfills the tasks required by law through a small team. The Company has no staff other than the two (2) managing directors. The work is otherwise performed by employees of the affiliated collecting society GWFF who have the required know-how. Substantial synergies and cost savings are realized in this manner.

#### 6. Entitled persons

The number of entitled persons has also been increased in 2020.



#### 7. Distribution of the revenues

In the fiscal year 2020, the statements have been prepared for the revenues received for the broadcasting year 2019. In addition, payments on account of solved double registrations 1990 through 2018 and for late claims 2016 through 2019 have been made.

After building reserves for audiovisuell works not yet registered have been set aside and after the deduction of the statutory allocations to the social fund and the promotion fund, that had been suspended for the main settlement run in 2020 according to the shareholders' resolution, a total of EUR 25,812k (EUR 22,528k in 2019) has been paid to the entitled persons. This aggregated amount consists of the payments for the settlement runs in the fiscal year 2020 of EUR 25,115k (EUR 21,854k in 2019) as well as payments for settlement runs in prior years of EUR 698k (EUR 674k in 2019).

#### FINANCIAL AND EARNINGS SITUATION

#### 1. Earnings situation

The earnings situation of the Company is determined by its statutory status as non-profit organization as prescribed by law for collecting societies. Furthermore, it is inherent in the system that most of the cable retransmission revenue is relating to different periods because the amounts to be distributed are received, and passed on to the Company, by the administering institutions for different periods and the Company then issues the respective statements to the entitled persons with time-lag. The balance of EUR 22,756k (EUR 23,561k in 2019) arising from all income and expenditure is added in total to the reserves for entitled persons in accordance with the Statutes.

#### 2. Financial situation

As a result of the requirements of the law, the balance sheet and thus the financial situation of the Company are determined by items channelled through. The balance sheet is thus characterized by high cash amounts (EUR 35,957k in 2020; EUR 39,176k in 2019) while the fixed assets and the remaining current assets are of secondary importance. The main item on the liabilities side are the reserves for entitled persons (EUR 35,348k in 2020; EUR 38,405k in 2019) while the remaining reserves and accrued liabilities and also the subscribed capital are secondary items.

In accordance with Section 25 VGG, the Company has adopted investment guidelines which provide that the Company may only make risk-free investments pursuant to Section 1807(1) BGB [German Civil Code] (in particular fixed-interest investments); especially investments in equities are not permitted. The banks have started in 2016 to charge negative interest and/or deposit charges on credit balances on accounts. The liquid funds of the Company are exclusively in the form of fixed term deposits and current accounts at present.



#### MATERIAL RISKS AND OPPORTUNITIES

# 1. Risk management

The Company has adopted the general risk management policy on December 1, 2016. The primary objective of the risk management is the controlled and effective handling of the business risks in the day-to-day business. There have been no risks threatening the Company's viability in 2020.

# 2. Risk report

The main risks which might have a substantial impact on the assets, liabilities, financial position and earnings situation of the Company are set out below:

#### 2.1. Business environment

The income of the Company mainly depends on the agreements with the cable network operators. The current agreement with ANGA will be valid until December 31, 2021 and the negotiations on the continuation of the agreement are still lasting.

However, GEMA, as negotiator of the "Münchner Gruppe", reached agreements with ANGA on most of the open issues in 2019 and the Company therefore expects that a "new" global cable agreement will be concluded with ANGA in 2021.

There is the risk of new collecting societies asserting claims. However, the Company does not know of any such intention. It is also possible that entitled persons represented by the Company decide to be represented by other collecting societies. However, this has been the case so far only in individual cases.

#### 2.2. Finance

The drop in the interest level, the lower interest income and in particular the negative interest involve risks for the Company. The Company endeavors to avoid the risk of both deposit charges and bad debt losses as far as possible through investments in accordance with the general investment policy.

#### 2.3. Business processes

The business processes of the Company are substantially determined by the infrastructure technology. The Company ensures availability of the data and protection from unauthorized access by using modern hardware and software technology. The risk of loss of all data is reduced by data backup measures on a regular basis. The Company has established an IT disaster recovery plan for a worst case scenario such as fire with total loss of the IT hardware and software.

Internal controls (e.g. four eyes principle) help to minimize the risk. In view of the size of the Company no internal controlling department has been established.



# 2.4. Legal environment

The main risk inherent in the business operation of the Company is still the possibility of a change in the legal outline conditions regarding the remuneration claims for cable retransmission over the medium or long term.

However, such a change in the legal outline conditions does currently not seem to be likely.

# 2.5. Opportunities

The opportunity of the Company consists primarily in the extension of its scope of administration to cover also further forms of retransmission.

The Draft Bill on the Adaptation of Copyright Law to the Requirements of the Digital Single Market, as draft to implement the Online-SatCab Directive, provides for such extension through the rights clearing for retransmission also of wireless and satellite broadcasts. Moreover, it contains the rights clearing for OTT services in managed systems via collecting societies.

This Draft also provides for licensing subject to compulsory collective administration in the case of single direct injection in signal distributors. While this single direct injection currently plays no role in Germany, it might lead to an extension of the scope of administration in future in the event of a change in the injection practice.

The rights required for the licensing of "Features" are not subject to compulsory collective administration. The Company endeavors to be granted these rights on a voluntary basis, in particular also by U.S. producers.

The Company expects that the revenues from "classical" cable retransmission will decline in the coming years. However, it assumes that it will be possible to offset this decline in revenues by income from OTT and ancillary services such as Catch-up, Instant Reload of the cable operators.

The Company considers the implementation of Article 17 of the DSM Directive in the Copyright Service Provider Act (UrhDaG-E) as a further chance to extend its scope of administration.

According to the DSM Directive, upload platforms must in future use "best possible" efforts, which are however also reasonable, to acquire licenses. This obligation is defined as follows in Section 4 of the UrhDaG-E: a service provider must acquire licenses for content which it communicates to the public to a more than insignificant extent, provided that the license offer is suitable and fair. The platform is also obligated to examine whether respective offers are available at collecting societies or organizations representing significant rightholders.

The rights necessary for this licensing are not subject to compulsory collective administration. The Company endeavors also in this case to be granted these rights for licensing on a voluntary basis.



# PRESUMABLE DEVELOPMENT

The distributions to the entitled persons will be made as soon as possible also in the years to come. For 2021, the Company plans to distribute the amounts received for the retransmission year 2020. The management expects that the revenues in 2021 will overall be lower than those of 2020 with the receipts of ZWF for cable injection in hotels also declining because of COVID-19.

Munich, March 17, 2021

AGICOA Urheberrechtsschutz GmbH Geschäftsführung

Prof. Dr. Ronald Frohne

Dr. Gertraude Müller-Ernstberger



# C. BESTÄTIGUNGSVERMERK DES UNABHÄNGIGEN ABSCHLUSSPRÜFERS

[reproduction of the original German wording of the unqualified audit opinion, not translated]

An die AGICOA Urheberrechtsschutz GmbH, München

# Prüfungsurteile

Ich habe den Jahresabschluss der AGICOA Urheberrechtsschutz GmbH, München, – bestehend aus der Bilanz zum 31. Dezember 2020, der Gewinn- und Verlustrechnung und der Kapitalflussrechnung für das Geschäftsjahr vom 1. Januar 2020 bis 31. Dezember 2020 sowie dem Anhang, einschließlich der Darstellung der Bilanzierungs- und Bewertungsmethoden – geprüft. Darüber hinaus habe ich den Lagebericht der AGICOA Urheberrechtsschutz GmbH für das Geschäftsjahr vom 1. Januar 2020 bis 31. Dezember 2020 geprüft.

Nach meiner Beurteilung aufgrund der bei der Prüfung gewonnenen Erkenntnisse

- entspricht der beigefügte Jahresabschluss in allen wesentlichen Belangen den deutschen, für Kapitalgesellschaften geltenden handelsrechtlichen Vorschriften sowie den ergänzenden Bestimmungen des Gesetzes über die Wahrnehmung von Urheberrechten und verwandten Schutzrechten durch Verwertungsgesellschaften (Verwertungsgesellschaftengesetz VGG) und vermittelt unter Beachtung der deutschen Grundsätze ordnungsmäßiger Buchführung ein den tatsächlichen Verhältnissen entsprechendes Bild der Vermögens- und Finanzlage der Gesellschaft zum 31. Dezember 2020 sowie ihrer Ertragslage für das Geschäftsjahr vom 1. Januar 2020 bis 31. Dezember 2020 und
- vermittelt der beigefügte Lagebericht insgesamt ein zutreffendes Bild von der Lage der Gesellschaft. In allen wesentlichen Belangen steht dieser Lagebericht in Einklang mit dem Jahresabschluss, entspricht den deutschen gesetzlichen Vorschriften und stellt die Chancen und Risiken der zukünftigen Entwicklung zutreffend dar.

Gemäß § 322 Abs. 3 Satz 1 HGB erkläre ich, dass meine Prüfung zu keinen Einwendungen gegen die Ordnungsmäßigkeit des Jahresabschlusses und des Lageberichts geführt hat.

# Grundlage für die Prüfungsurteile

Ich habe meine Prüfung des Jahresabschlusses und des Lageberichts in Übereinstimmung mit § 317 HGB unter Beachtung der vom Institut der Wirtschaftsprüfer (IDW) festgestellten deutschen Grundsätze ordnungsmäßiger Abschlussprüfung durchgeführt. Meine Verantwortung nach diesen Vorschriften und Grundsätzen ist im Abschnitt "Verantwortung des Abschlussprüfers für die Prüfung des Jahresabschlusses und des Lageberichts" meines Bestätigungsvermerks weitergehend beschrieben. Ich bin von dem Unternehmen unabhängig in Übereinstimmung mit den deutschen handelsrechtlichen und berufsrechtlichen Vorschriften und habe meine sonstigen deutschen Berufspflichten in Übereinstimmung mit diesen Anforderungen erfüllt. Ich bin der Auffassung, dass die von mir erlangten Prüfungsnachweise ausreichend und geeignet sind, um als Grundlage für meine Prüfungsurteile zum Jahresabschluss und zum Lagebericht zu dienen.



# Sonstige Informationen

Die gesetzlichen Vertreter sind für die sonstigen Informationen verantwortlich.

Meine Prüfungsurteile zum Jahresabschluss und zum Lagebericht erstrecken sich nicht auf die sonstigen Informationen, und dementsprechend gebe ich weder ein Prüfungsurteil noch irgendeine andere Form von Prüfungsschlussfolgerung hierzu ab.

Im Zusammenhang mit meiner Prüfung habe ich die Verantwortung, die sonstigen Informationen zu lesen und dabei zu würdigen, ob die sonstigen Informationen

- wesentliche Unstimmigkeiten zum Jahresabschluss, zum Lagebericht oder meinen bei der Prüfung erlangten Kenntnissen aufweisen oder
- anderweitig wesentlich falsch dargestellt erscheinen.

Falls ich auf Grundlage der von mir durchgeführten Arbeiten den Schluss ziehe, dass eine wesentliche falsche Darstellung dieser sonstigen Informationen vorliegt, bin ich verpflichtet, über diese Tatsache zu berichten. Ich habe in diesem Zusammenhang nichts zu berichten.

Verantwortung der gesetzlichen Vertreter und des Aufsichtsrats für den Jahresabschluss und den Lagebericht

Die gesetzlichen Vertreter sind verantwortlich für die Aufstellung des Jahresabschlusses, der den deutschen, für Kapitalgesellschaften geltenden handelsrechtlichen Vorschriften sowie den ergänzenden Bestimmungen des Gesetzes über die Wahrnehmung von Urheberrechten und verwandten Schutzrechten durch Verwertungsgesellschaften (Verwertungsgesellschaften gesetlschaften gesetz – VGG) in allen wesentlichen Belangen entspricht, und dafür, dass der Jahresabschluss unter Beachtung der deutschen Grundsätze ordnungsmäßiger Buchführung ein den tatsächlichen Verhältnissen entsprechendes Bild der Vermögens-, Finanzund Ertragslage der Gesellschaft vermittelt. Ferner sind die gesetzlichen Vertreter verantwortlich für die internen Kontrollen, die sie in Übereinstimmung mit den deutschen Grundsätzen ordnungsmäßiger Buchführung als notwendig bestimmt haben, um die Aufstellung eines Jahresabschlusses zu ermöglichen, der frei von wesentlichen – beabsichtigten oder unbeabsichtigten – falschen Darstellungen ist.

Bei der Aufstellung des Jahresabschlusses sind die gesetzlichen Vertreter dafür verantwortlich, die Fähigkeit der Gesellschaft zur Fortführung der Unternehmenstätigkeit zu beurteilen. Des Weiteren haben sie die Verantwortung, Sachverhalte in Zusammenhang mit der Fortführung der Unternehmenstätigkeit, sofern einschlägig, anzugeben. Darüber hinaus sind sie dafür verantwortlich, auf der Grundlage des Rechnungslegungsgrundsatzes der Fortführung der Unternehmenstätigkeit zu bilanzieren, sofern dem nicht tatsächliche oder rechtliche Gegebenheiten entgegenstehen.

Außerdem sind die gesetzlichen Vertreter verantwortlich für die Aufstellung des Lageberichts, der insgesamt ein zutreffendes Bild von der Lage der Gesellschaft vermittelt sowie in allen wesentlichen Belangen mit dem Jahresabschluss in Einklang steht, den deutschen gesetzlichen Vorschriften entspricht und die Chancen und Risiken der zukünftigen Entwicklung zutreffend darstellt. Ferner sind die gesetzlichen Vertreter verantwortlich für die Vorkehrungen und Maßnahmen (Systeme), die sie als notwendig



erachtet haben, um die Aufstellung eines Lageberichts in Übereinstimmung mit den anzuwendenden deutschen gesetzlichen Vorschriften zu ermöglichen, und um ausreichende geeignete Nachweise für die Aussagen im Lagebericht erbringen zu können.

Der Aufsichtsrat ist verantwortlich für die Überwachung des Rechnungslegungsprozesses der Gesellschaft zur Aufstellung des Jahresabschlusses und des Lageberichts.

Verantwortung des Abschlussprüfers für die Prüfung des Jahresabschlusses und des Lageberichts

Meine Zielsetzung ist, hinreichende Sicherheit darüber zu erlangen, ob der Jahresabschluss als Ganzes frei von wesentlichen – beabsichtigten oder unbeabsichtigten – falschen Darstellungen ist, und ob der Lagebericht insgesamt ein zutreffendes Bild von der Lage der Gesellschaft vermittelt sowie in allen wesentlichen Belangen mit dem Jahresabschluss sowie mit den bei der Prüfung gewonnenen Erkenntnissen in Einklang steht, den deutschen gesetzlichen Vorschriften entspricht und die Chancen und Risiken der zukünftigen Entwicklung zutreffend darstellt, sowie einen Bestätigungsvermerk zu erteilen, der meine Prüfungsurteile zum Jahresabschluss und zum Lagebericht beinhaltet.

Hinreichende Sicherheit ist ein hohes Maß an Sicherheit, aber keine Garantie dafür, dass eine in Übereinstimmung mit § 317 HGB unter Beachtung der vom Institut der Wirtschaftsprüfer (IDW) festgestellten deutschen Grundsätze ordnungsmäßiger Abschlussprüfung durchgeführte Prüfung eine wesentliche falsche Darstellung stets aufdeckt. Falsche Darstellungen können aus Verstößen oder Unrichtigkeiten resultieren und werden als wesentlich angesehen, wenn vernünftigerweise erwartet werden könnte, dass sie einzeln oder insgesamt die auf der Grundlage dieses Jahresabschlusses und Lageberichts getroffenen wirtschaftlichen Entscheidungen von Adressaten beeinflussen.

Während der Prüfung übe ich pflichtgemäßes Ermessen aus und bewahre eine kritische Grundhaltung. Darüber hinaus

- identifiziere und beurteile ich die Risiken wesentlicher beabsichtigter oder unbeabsichtigter – falscher Darstellungen im Jahresabschluss und im Lagebericht, plane und führe Prüfungshandlungen als Reaktion auf diese Risiken durch sowie erlange Prüfungsnachweise, die ausreichend und geeignet sind, um als Grundlage für meine Prüfungsurteile zu dienen. Das Risiko, dass wesentliche falsche Darstellungen nicht aufgedeckt werden, ist bei Verstößen höher als bei Unrichtigkeiten, da Verstöße betrügerisches Zusammenwirken, Fälschungen, beabsichtigte Unvollständigkeiten, irreführende Darstellungen bzw. das Außerkraftsetzen interner Kontrollen beinhalten können.
- gewinne ich ein Verständnis von dem für die Prüfung des Jahresabschlusses relevanten internen Kontrollsystem und den für die Prüfung des Lageberichts relevanten Vorkehrungen und Maßnahmen, um Prüfungshandlungen zu planen, die unter den gegebenen Umständen angemessen sind, jedoch nicht mit dem Ziel, ein Prüfungsurteil zur Wirksamkeit dieser Systeme der Gesellschaft abzugeben.
- beurteile ich die Angemessenheit der von den gesetzlichen Vertretern angewandten Rechnungslegungsmethoden sowie die Vertretbarkeit der von den gesetzlichen Vertretern dargestellten geschätzten Werte und damit zusammenhängenden Angaben.



- vertretern angewandten Rechnungslegungsgrundsatzes der Fortführung der Unternehmenstätigkeit sowie, auf der Grundlage der erlangten Prüfungsnachweise, ob eine wesentliche Unsicherheit im Zusammenhang mit Ereignissen oder Gegebenheiten besteht, die bedeutsame Zweifel an der Fähigkeit der Gesellschaft zur Fortführung der Unternehmenstätigkeit aufwerfen können. Falls ich zu dem Schluss komme, dass eine wesentliche Unsicherheit besteht, bin ich verpflichtet, im Bestätigungsvermerk auf die dazugehörigen Angaben im Jahresabschluss und im Lagebericht aufmerksam zu machen oder, falls diese Angaben unangemessen sind, mein jeweiliges Prüfungsurteil zu modifizieren. Ich ziehe meine Schlussfolgerungen auf der Grundlage der bis zum Datum meines Bestätigungsvermerks erlangten Prüfungsnachweise. Zukünftige Ereignisse oder Gegebenheiten können jedoch dazu führen, dass die Gesellschaft ihre Unternehmenstätigkeit nicht mehr fortführen kann.
- beurteile ich die Gesamtdarstellung, den Aufbau und den Inhalt des Jahresabschlusses einschließlich der Angaben sowie ob der Jahresabschluss die zugrunde liegenden Geschäftsvorfälle und Ereignisse so darstellt, dass der Jahresabschluss unter Beachtung der deutschen Grundsätze ordnungsmäßiger Buchführung ein den tatsächlichen Verhältnissen entsprechendes Bild der Vermögens-, Finanz- und Ertragslage der Gesellschaft vermittelt.
- beurteile ich den Einklang des Lageberichts mit dem Jahresabschluss, seine Gesetzesentsprechung und das von ihm vermittelte Bild von der Lage des Unternehmens.
- führe ich Prüfungshandlungen zu den von den gesetzlichen Vertretern dargestellten zukunftsorientierten Angaben im Lagebericht durch. Auf Basis ausreichender geeigneter Prüfungsnachweise vollziehe ich dabei insbesondere die den zukunftsorientierten Angaben von den gesetzlichen Vertretern zugrunde gelegten bedeutsamen Annahmen nach und beurteile die sachgerechte Ableitung der zukunftsorientierten Angaben aus diesen Annahmen. Ein eigenständiges Prüfungsurteil zu den zukunftsorientierten Angaben sowie zu den zugrunde liegenden Annahmen gebe ich nicht ab. Es besteht ein erhebliches unvermeidbares Risiko, dass künftige Ereignisse wesentlich von den zukunftsorientierten Angaben abweichen.

Ich erörtere mit den für die Überwachung Verantwortlichen unter anderem den geplanten Umfang und die Zeitplanung der Prüfung sowie bedeutsame Prüfungsfeststellungen, einschließlich etwaiger Mängel im internen Kontrollsystem, die ich während meiner Prüfung feststelle.

München, den 4. Juni 2021

Dr. Dieter Eder Wirtschaftsprüfer



# D. REJECTED REQUESTS OF USERS REGARDING THE GRANTING OF RIGHTS OF USE

No requests of users regarding the granting of rights of use have been rejected in the fiscal year 2020.



#### E. LEGAL FORM AND ORGANIZATIONAL STRUCTURE

#### Legal bases

Formation The Company exists in the legal form of a GmbH [German

*limited liability company*] since June 26, 1987.

Name AGICOA Urheberrechtsschutz GmbH

The name of the Company has been changed by shareholder

resolution of October 19, 2016.

Seat Munich

Statutes The Statutes of the Company have been fully revised on the

basis of the shareholder resolution of October 19, 2016. They have been entered in the Commercial Register on

April 18, 2017.

Commercial Register The Company is entered in Section B, No. 114001, of the

Commercial Register at the Amtsgericht München [Local

Court Munich].

The most recent entry was made on April 18, 2017. It comprises the new version of the Statutes in accordance

with the shareholder resolution of October 19, 2016.

Purpose The fiduciary administration of rights of use and

remuneration claims which result from the Copyright Act in conjunction with international and/or bilateral conventions for domestic and foreign film producers, authors and other entitled persons as well as for film exploiters and film distributors deriving rights from the same, because of the wired or wireless retransmission of films and furthermore the distribution of the collected revenues to the entitled

persons.

The Company is a collecting society within the meaning of Section 2 VGG [German Collecting Societies Act]. It is not

operated for profit.

The authorization required for the activity of the Company pursuant to Section 1 UrhWG [German Act on the Administration of Copyright and Neighboring Rights] has been granted, subject to conditions, by notification of the President of the German Patent Office of August 10, 1994. The conditions are fulfilled. The Company is subject to supervision by the President of the German Patent and Trademark Office.

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#### Fiscal year

The fiscal year is the calendar year.

# Size of the Company

The Company is a middle-sized company within the meaning of Section 267(2) HGB [German Commercial Code].

Since the introduction of the new German Collecting Societies Act, the collecting societies must apply the provisions applicable to large corporations pursuant to Section 57(1) VGG [German Collecting Societies Act].

# Nominal capital

As of December 31, 2020, the nominal capital is DEM 50,000.00 (EUR 25,564.59).

The nominal capital of DEM 50,000.00 is entered in the Commercial Register and fully paid up. The conversion has been made on the basis of the fixed exchange rate.

#### **Shareholders**

As of December 31, 2020, the shareholding is as follows:

51%: GWFF Gesellschaft zur Wahrnehmung von Filmund Fernsehrechten mbH, Munich

49%: AGICOA Association de Gestion Internationale Collective des Oeuvres Audiovisuelles, Geneva / Switzerland.



# II. Bodies of the Company

# Managing directors

In the fiscal year 2020, the managing directors were

- Rechtsanwalt [attorney-at-law]
   Prof. Dr. Ronald Frohne, Berlin
- Rechtsanwältin [attorney-at-law]
   Dr. Gertraude Müller-Ernstberger, Munich

Each of the two (2) managing directors hold power of individual representation.

# Shareholders' meeting

The rights and duties of the shareholders' meeting are set forth in Article 8 of the Statutes. The following resolutions have been adopted at the shareholders' meeting of August 18, 2020:

- approval of the financial statements for the year ended December 31, 2019 as well as the transparency report 2019
- discharge of the management for the fiscal year 2019
- election of the auditor for the fiscal year 2020

# Supervisory board

In the fiscal year 2016, the Company has established a supervisory board pursuant to Section 22 *VGG* [German Collecting Societies Act] and to Article 9 of the Statues which has three (3) members in accordance with the Statutes. The rights and duties of the supervisory board are set forth in Article 10 of the Statutes.

The following members have been elected at the share-holders' meeting of December 1, 2016 for a term of four (4) years:

- Mr. John Jacobsen, film producer, Oslo / Norway (elected chairman by the supervisory board on August 30, 2017)
- Mr. Chris Marcich, president, AGICOA Geneva, Geneva / Switzerland (elected vice chairman by the supervisory board on August 30, 2017)
- Mr. Tom de Lange, managing director, AGICOA Geneva, Geneva / Switzerland

One (1) supervisory board meeting was held in the fiscal year 2020 on August 18, 2020.



#### Advisory board

The advisory board, which is composed of six (6) members in accordance with the Statutes and whose rights and duties are set out in Article 13 of the Statutes, was composed as follows in the fiscal year 2020:

nominated by the two (2) shareholders for a term of four (4) years:

- Mrs. Anne Sophie Gersdorff Schrøder, Frederiksberg / Denmark (nominated on June 5, 2019)
- Mr. Tom de Lange, Geneva / Switzerland (renominated on June 5, 2019)

reelected as representatives of the entitled persons at the meeting of entitled persons of November 10, 2020 for a term of four (4) years:

- Mr. John Jacobsen, Oslo / Norway
- Mr. Chris Marcich, Geneva / Switzerland
- Mr. Miguel Angel Benzal, Madrid / Spain
- Mrs. Jane Saunders, Washington, D.C. / USA

elected as substitue advisory board members:

- Mr. Philip Löhr, Munich
- Mr. Dominik Skoczek, Warsaw / Poland

One (1) advisory board meeting was held in the fiscal year 2020 on August 18, 2020.

Meeting of entitled persons

The last meeting was held on November 10, 2020 – the meetings are held at intervals of four (4) years. At that meeting, the advisory board members named above were elected in accordance with the Statutes.



# III. Entitled persons

Entitled persons ("rightholders" until the time when the German Collecting Societies Act came into force) are domestic and foreign film producers, authors and other entitled persons as well as film exploiters and film distributors deriving rights from the same.

The entitled persons may transfer the following rights and claims to AGICOA GmbH for fiduciary administration on the basis of an Administration Agreement:

- 1. The right of simultaneous, unchanged and complete, analog and digital retransmission of broadcasts in Germany
  - 1.1. through cable or cable-like systems (e.g. broadband, telephone cable, fiber optic cable, open or closed network), IPTV, OTT-services, microwave systems, via satellite, terrestrially, mobile radio (for example, without limitation, GPRS, UMTS, LTE) or other wired or wireless distribution paths;
  - 1.2. as live stream on the Internet or via another computer network (e.g. virtual private network (VPN)). This includes the linking and/or feeding into P2P streaming networks and any other provision of access to the live stream via a computer network for simultaneous reception and any other inclusion and/or any other adoption on websites, irrespective of whether in a separate browser window and regardless of what software is used;
  - 1.3. within the scope of an online video recorder (online personal video recorder) and other recording media which are only accessible via the Internet or any other computer network.
- 2. The right of making online broadcasts available to the public (Section 19a UrhG). This includes, in a supplementary manner, the right of reproduction (Section 16 UrhG) if and to the extent necessary for making the broadcast available to the public (for example, without limitation, instant restart, replay).
- 3. The right of communication of broadcasts to the public by way of simultaneous, unchanged and complete delivery of broadcast signals to provided receivers in hotels, hospitals, homes for the elderly, prisons, fitness and sports facilities and similar institutions pursuant to Sections 15 / 20b UrhG [German Copyright Act].
- 4. Other copyright claims derived from retransmission which can only be exercised collectively due to statutory provisions.

The granting of the rights covers all copyrights and neighboring rights (including those of performing artists) to which the entitled person is entitled, originally or derivatively, in films and/or audio-visual carriers.

The granting of these rights covers the territory of the Federal Republic of Germany.

AGICOA GmbH administers, via PRD, Copenhagen, also the rights from the spillover of German broadcasters in Denmark.



# IV. Organization of the Company

The organization of AGICOA GmbH is structured in the following areas in accordance with its Statutes:

- administration of the rights transferred to AGICOA GmbH vis-à-vis the users of those rights
- fiduciary investment and administration of the collected amounts
- preparation and execution of the distribution of the collected amounts to the entitled persons

For the administration of the amounts collected on a fiduciary basis, the shareholders' meeting of AGICOA GmbH has adopted the investment policy principles on September 13, 2016 and the risk management policy on December 1, 2016 which have been defined in the investment guideline of AGICOA GmbH.

The Company efficiently fulfills the tasks required by law through a small team and a network of experienced and reliable service providers. The Company has no staff other than the two (2) managing directors. The work is performed by employees of the affiliated collecting society GWFF who have the required know-how. Substantial synergies and cost savings are realized in this manner.



#### F. DEPENDENT COLLECTING ENTITIES

AGICOA GmbH participates in the following civil law partnership without capital contribution:

 Zentralstelle für die Wiedergabe von Fernsehsendungen (ZWF), Bonn, management by VG Bild-Kunst

The collecting societies AGICOA GmbH, GÜFA, GWFF, VG Bild-Kunst, VFF and VGF formed the civil law partnership "Zentralstelle für die Wiedergabe von Fernsehsendungen" (ZWF) on December 14, 2006.

The purpose of ZWF is the administration of the rights in secondary exploitation of films administered by the individual ZWF societies as far as they are concerned by the fact that the operator of a distribution system simultaneously makes the receivers available to the users (e.g. hotel TV systems, hospitals, prisons etc.).

ZWF is responsible for the collection of the remuneration claims for the communication of TV programs (right of communication to the public pursuant to Section 22 UrhG [German Copyright Act] and cable retransmission right pursuant to Section 20b UrhG [German Copyright Act].

AGICOA GmbH receives a share of 69.28% of the ZWF revenue for the broadcasting years from 2016 on.

#### G. REMUNERATION OF THE BODIES

In the fiscal year 2020 the remuneration of the management amounted to EUR 324,158.86 plus the employer's share to the social security and pensions.

The supervisory board members and the advisory board members serving in an honorary capacity have not received remuneration in the fiscal year 2020.



#### H. FINANCIAL INFORMATION

# I. Cable retransmission revenue and use of rights revenue

The break down of the cable retransmission revenue is shown in Chart 1:

Chart 1: Cable retransmission revenue Germany in the fiscal year:

	2020
	EUR
a) Domestic	
Cable retransmission revenue Germany	
from cable network operators (collected by GEMA)	18,651,941.79
from ZWF (collected by VG Bild-Kunst)	5,053,981.85
Total Inland	23,705,923.64
b) Abroad	
Revenue for Spillover of German broadcasters in Denmark	
collected by PRD, Denmark	6,655.51
Total abroad	6,655.51
Cable retransmission revenue Germany	23,712,579.15
Thereof	
already distributed in 2020	2,194,606.93
to be distributed in 2021	21,517,972.22

The cable retransmission revenue Germany realized in the fiscal year 2020 is shown in the profit and loss statement – see A.II.

This revenue cannot be used - i.e. the distribution and the statements for the entitled persons cannot be prepared - already in the fiscal year of receipt, but only after completion of the fiscal year, i.e. after completion of the broadcasting year (calendar year) since, according to the requirements of the law and of the Distribution Plan, the receipts of a broadcasting year must be consolidated and be allocated to all broadcasts made in the broadcasting year in accordance with the Distribution Plan.

The data which are required as distribution basis, i.e. especially the broadcasts made over the whole broadcasting year, can only be determined after completion of the broadcasting year.

Some of the amounts to be distributed often can be collected only sometime after completion of the broadcasting year so that also the statements for the entitled persons can only be prepared thereafter.

The above mentioned cable retransmission revenue Germany received in the fiscal year 2020 was already partially distributed with an amount of EUR 2,194,606.93 within the main settlement run for cable retransmission rights for the broadcasting year 2019, which was performed in the fiscal year 2020, because this amount represented remunerations for broadcasting years before 2020 and was received before the distribution date.

The remaining revenues of EUR 21,517,972.22 less negative interest will be available for the allocation of the cable retransmission rights for the broadcasting year 2020, which will be distributed in 2021 amounting to EUR 21,416,693.44.



# II. Cost of rights administration

The costs of the fiscal year 2020 shown in the profit and loss statement (see A. II.) are exclusively generated by the rights administration on behalf of the entitled persons. The Company does not provide any other services or benefits to the entitled persons or members.

In the fiscal year 2020, the Company has only administered cable retransmission rights pursuant to Section 20b UrhG [German Copyright Act] in Germany and, therefore, the costs are fully attributable thereto.

The costs are covered by the rights revenue pursuant to Section 31 VGG [German Collecting Societies Act], Article 4 of the Statutes and/or Part I Article 1 I. of the Distribution Plan. The Company has adopted general principles on the deduction of administrative costs in this regard.

According to the current version of these general principles of September 30, 2016, which have been re-adopted and re-approved by the shareholders' meeting as well as by the advisory board on August 30, 2017, the budgeted administrative cost rate is deducted from the revenues in the year of distribution. If the budgeted administrative cost rate is insufficient to cover the actual costs of a distribution year, the difference is taken from the working capital reserve (WCR) set up by the Company. In the event that the budgeted administrative cost rate exceeds the actual costs of the year of distribution, the difference is added to the WCR. If and when the WCR covers more than the administrative costs of the preceding 24 months, the excess amount must be distributed to the entitled persons in addition to the next distribution amount. The WCR is established for the first time effective January 1, 2017 amounting to EUR 1,500,000 (shareholder resolution of December 1, 2016).

For the main settlement run [Hauptabrechnungslauf] made in the fiscal year 2020 for the broadcasting year 2019, the budgeted costs of the fiscal year 2020 amounting to EUR 800k have been deducted from the gross distribution amount and have been added to the WCR. In return the actual cost of the fiscal year 2020 had been financed by disposing from the WCR. The calculation based on the above mentioned rules resulted in no excess amount for the WCR as of December 31, 2019. The calculation of a possible surplus of the WCR as of December 31, 2020, according to the rules mentioned above will be performed for the next main settlement run for the broadcasting year 2020 in 2021.

The WCR development is shown in the table of the reserves for entitled persons (Chart 3) on page 35.

The cost rate of the Company (interest result included) is 3.4% related to the cable retransmission revenue in the fiscal year 2020 and 3.1% related to the amounts paid in the fiscal year 2020.



# III. Amounts due to the entitled persons

# a) Aggregate of the amounts allocated to the entitled persons

The rights revenue is distributed on the basis of the Distribution Plan for the remuneration paid by the cable network operators as compensation for the cable retransmission rights pursuant to Section 20b UrhG [German Copyright Act]. The Distribution Plan of AGICOA GmbH may be accessed on the website of the Company (www.agicoa.de).

In the fiscal year 2020, three (3) settlement runs have been made, that are subsequently commented and shown in the details in Chart 2 on page 33.

The main settlement run for cable retransmission rights was made for the broadcasting year 2019. Proceeding on the basis of a gross distribution amount of EUR 24,725,777.39, a net distribution amount of EUR 23,150,811.14 has been allocated to the entitled persons after deductions in accordance with the Statutes of the Company have been made and after amounts resulting from the release of reserves for non-registered works and other claims of third parties, that have been made provisions for more than three (3) years ago, have been added.

Additionally, the distribution for the settlement run for late claims 2016 through 2018 as well as 2017 through 2019 and the distribution for the solved double registrations 1990 through 2019 were made. Therefore an amount of EUR 3,280,945.29 could by allocated to the entitled persons.

# b) Aggregate of the amounts distributed to the entitled persons

The entitled persons are notified of the respective result of the settlement runs by way of distribution letters. After the formal requirements have been fulfilled (especially reconciliation of the film lists, confirmation and release by the entitled person, verification of the bank account, obtaining tax exemption notices, if any), the remuneration is remitted to the entitled person without undue delay. The fulfillment of the formal requirements by the entitled persons may take some time so that, in those cases, the remittance can only be made after the end of the year in which the settlement run is made.

On the basis of the aforesaid settlement runs and the following Chart 2, payments of EUR 25,113,295.94 were made to the entitled persons in the fiscal year 2020; including an amount of EUR 845,640.63, which was paid directly to AGICOA Geneva for its fees deducted and withheld from the payments to the entitled persons. Additionally, there have been payments of EUR 698,994.12 on settlement runs from previous years. An aggregate amount of EUR 25,812,290.06 has been distributed to the entitled persons in the fiscal year 2020.

Details and the break down of the amount are shown in Chart 2: "settlement runs in the fiscal year 2020" on page 33 as well as in Chart 3: "table of the reserves for entitled persons" on page 35.

#### c) Distribution dates

The distribution dates for the settlement runs in the fiscal year 2020 are shown in Chart 2: "settlement runs in the fiscal year 2020"on page 33.



Chart 2: Settlement runs in the fiscal year 2020:

distribution - dates	rights catecory	broad- casting year	gross distribution amounts	costs	deduction for / addition from funds / reserves	allocated to entitled persons	thereof paid out in 2020 1) to entitled persons 2) decution of fees to AGICOA Geneva	B G	thereof double registration	thereof withdrawals legal examinations offets	balance as of Dec 31, 2020 not yet paid out
for the remune	0										
June 10, 2020	Main settlement run	2019	24,725,777.39	-800,000.00	-774,966.25	23,150,811.14	-21,358,956.62 -845,640.63		-745,966.29	-120,433.85	79,813.75
June 23,. 2020	Late claims Solved double registrations	2016 - 2018 1990 - 2018	1,494,666.68	0.00	0.00	1,494,666.68	-1,408,652.56	В	-42,319.04	-31,032.08	12,663.00
November 23, 2020	Late claims Solved double registrations	2017 - 2019 2011 - 2019	1,786,278.61	0.00	0.00	1,786,278.61	-1,500,046.13	В	-36,430.67	-28,809.62	220,992.19
	Total Late claims Solved double registrations		3,280,945.29	0.00	0.00	3,280,945.29	-2,908,698.69	В	-78,749.71	-59,841.70	233,655.19
			28,006,722.68	-800,000.00	-774,966.25	26,431,756.43	-24,267,655.31 -845,640.63		-824,716.00	-180,275.55	313,468.94

-25,113,295.94



# d) Aggregate of the amounts not yet allocated to the entitled persons

As aforementioned in H. I., above, from the profit and loss statement 2020 an amount of EUR 21,416,693.44 (to be distributed in 2020 of EUR 21,517,972.22 less negative interest) has not yet been allocated.

In addition the reserves for non-registered works and other claims of third parties, which must be set up out of the gross distribution amount pursuant to Part I Article 2 No. 2 of the Distribution Plan, in the amount of EUR 4,665,234.85 based on the settlement runs for the broadcasting years 2017 through 2019, which have been received in 2017 through 2019, have not yet been allocated to the entitled persons.

The total of the amounts not yet allocated to the entitled persons is EUR 26,081,928.29.

# e) Aggregate of the amounts allocated, but not yet distributed, to the entitled persons

Reference is made to the details of the settlement runs made in the fiscal year 2020 shown in Chart 2 on page 33.

Moreover, Chart 3 below on page 35 --in the form of a Reserve Statement-- the development of the balance sheet item "reserves for entitled persons" (see balance sheet A. I.). It is composed of the development of the amounts allocated, but not yet distributed, and the amounts not yet allocated as well as the development of the social fund, the promotion fund and the working capital reserve.



Tabelle 3: Rückstellungsspiegel:

	as of Jan 1, 2020	transfers	additons to / usage of WCR	deductions for / additions to reserves and funds	payments to 1) to entitled persons 2) decution of fees to AGICOA Geneva	B G	transfers not yet paid	addition from profit and loss statement 20	as of Dec 31, 2020
Balance sheet item "reserves for entitled persons"	38,404,700.72	0.00	0.00	0.00	-25,812,290.06		0.00	22,755,696.60	35,348,107.26
Composition:									
· Allocation of the result 2019 Allocation revenues 2019 to settlement run in 202	22,587,202.09	-22,587,202.09	0.00	0.00	0.00		0.00	0.00	0.00
Settlement runs in 2020 (see Chart 2) cost deduction for AGICOA Geneva fee	0.00	28,006,722.68	-800,000.00	-774,966.25	-24,267,655.31 -845,640.63		-824,716.00 -180,275.55	0.00	313,468.94
Settlement runs in 2019	737,983.06	0.00	0.00	0.00	-673,773.73	В	-64,209.33	0.00	0.00
Reserves for non-registered works and other claim of third parties (not yet allocated to entitled perso – see H. III. d)		-374,708.50	0.00	774,966.25	0.00		124,924.58	0.00	4,665,234.85
Double registrations	1,512,508.03	-1,206,881.90	0.00	0.00	0.00		769,418.21	0.00	1,075,044.34
Amounts not yet paid for previous years, not yet called for, withdrawals by entitled persons after settlement runs or non-payment due to legal exam	ni-								
nation of the entitlement, offset with previous year	rs 5,449,584.04	-1,699,354.89	0.00	0.00	-25,220.39	В	174,858.09	0.00	3,899,866.85
SUBTOTAL of already allocated amounts	34,427,329.74	2,138,575.30	-800,000.00	0.00	-25,812,290.06		0.00	0.00	9,953,614.98
Social fund	1,692,272.08	0.00	0.00	0.00	0.00		0.00	0.00	1,692,272.08
Promotion fund	802,011.48	0.00	0.00	0.00	0.00		0.00	0.00	802,011.48
<ul><li>Working Capital Reserve</li><li>Addition budgeted cost by settlement run in 20</li><li>Usage for actual costs 2020</li></ul>	1,483,087.42	0.00	800,000.00 -799,572.14	0.00	0.00		0.00	0.00	1,483,515.28
Net total not yet allocated to entitled persons - (see H. III. d) / Allocation to settlement run in 2020: from revenue in 2020 negative interest 2020, costs 2020 addition of result of the profit and loss statement 2020 to the reserves (see A. II.) -	e 0.00	-2,194,639.64 56,064.34	799,572.14	0.00	0.00		0.00	<sup>1)</sup> 22,755,696.60	21,416,693.44
	38,404,700.72	0.00	0.00	0.00	-25,812,290.06		0.00	22,755,696.60	35,348,107.26

<sup>1) &</sup>quot;net result" from the profit and loss statement 2020 has to be added to "reserves for entitled persons" of (see A. II.)



# f) Delays in payment if the collecting society has not made the distribution within the distribution deadline

The distribution period of nine (9) months after completion of the fiscal year pursuant to Section28 VGG [German Collecting Societies Act] has been changed in the Distribution Plan on December 1, 2016. The new distribution period applies from the fiscal year 2017 on.

# g) Aggregate of the non-distributable amounts

There are no non-distributable amounts in the Company.



# IV. Relations with other collecting societies

# a) Amounts received from other collecting societies

Reference is also made to Chart 1 "Cable retransmission revenue Germany in the fiscal year" on page 30 with details of the amounts received from other collecting societies.

# b) GEMA, Munich: amounts received

On behalf of the "Münchner Gruppe" GEMA collects the cable retransmission claims pursuant to Section 20b UrhG [German Copyright Act] from the cable network operators. In the fiscal year 2020, the Company received an amount of EUR 19,032,204.39 after deduction of the GEMA collection fee of EUR 380,262.60.

# c) PRD, Denmark: amounts received

The remuneration claims for spillover of German broadcasters in Denmark are administered by the collecting society PRD, Denmark, and passed on to the Company. In the fiscal year 2020, the Company received an amount of EUR 7,371.73 less collection fee of PRD in the amount of EUR 716.22 for cable retransmission rights.

# d) GWFF Gesellschaft zur Wahrnehmung von Film- und Fernsehrechten mbH, Munich: amounts paid

In the fiscal year 2020, the Company has paid the claims of U.S. Guilds from cable retransmission Germany for the broadcasting year 2019 and from late claims in the amount of EUR 4,459,299.85 without deduction of costs or other deductions to GWFF which pays this remuneration to the Guilds after deduction of costs.



# e) Other collecting societies: amounts paid

Moreover, the Company has paid remuneration for cable retransmission Germany to the following collecting societies in the fiscal year 2020:

in EUR	Payment <sup>1)</sup>	Costs	Reserve	Social Fund <sup>2)</sup>	Promotion Fund <sup>2)</sup>
ANGOA, France	809,895.27	-31,544.33	-88,931.60	-1,861.49	-3,009.89
APFI, Finland	4,468.03	-164.75	-526.66	-25.89	-41.86
EGEDA, Spain	41,866.36	-5,357.14	-16,102.69	-350.71	-569.26
FRF, Sweden	168,598.46	-1,586.58	-4,519.80	-64.65	-104.53
PRD, Denmark	41,866.36	-6,233.89	-17,780.49	-24.88	-40.23
Screenrights, Australia	77,494.37	-2,948.68	-8,265.94	-76.44	-123.60
SEKAM, Netherlands	25,500.89	-950.07	-2,996.76	-135.27	-218.71
Suissimage, Switzerland	117,610.97	-4,426.01	-13,442.34	-454.82	-735.29
VAM, Austria	1,099,116.35	-40,832.89	-120,974.07	-2,488.16	-4,022.53
VGF, Germany	14,176.51	-523.74	-1,496.08	0.00	0.00
ZAPA, Poland	1,169.98	-43.10	-134.03	-4.51	-7.29

if applicable: amounts before deduction of taxes at source according to Section 50a EStG [German income tax act] as well as without VAT

deductions for the social fund and the promotion fund only regarding payments out of late claims and solved double registrations



#### J. SOCIAL AND CULTURAL PROMOTION

The Company is obligated pursuant to Section 32 VGG [German Collecting Societies Act] and according to the Statutes and the Distribution Plan of the Company to allocate amounts to the social fund and the promotion fund.

The development of the social fund and the promotion fund is shown in the Chart 3 on page 35.

#### I. Social fund

Social fund pursuant to Part I Article 2 II. of the Distribution Plan:

An amount equal to 1% of the amount to be distributed for the respective broadcasting year must be added to the social fund.

According to the shareholders' resolution the deduction for the social fund was suspended for the main settlement run for cable retransmission rights for the broadcasting year 2019.

There have been no payments out of the social fund in the fiscal year 2020.

#### II. Promotion fund

Promotion fund pursuant to Part I Article 2 III. of the Distribution Plan:

An amount equal to 3% of the distribution amount for the respective broadcasting year remaining after the addition to the social fund must be transferred to the promotion fund. Culturally important works or performances, in particular in the audio-visual area, as well as talented producers and directors in the film and television industry are to be promoted by the promotion fund.

According to the shareholders' resolution the deduction for the promotion fund was suspended for the main settlement run for cable retransmission rights for the broadcasting year 2019.

There have been no payments out of the promotion fund in the fiscal year 2020.



# **ATTACHMENTS**

Attachment 1:	List of abbreviations	41
Attachment 2:	Bescheinigung des Abschlussprüfers zum Transparenzbericht	
	[reproduction of the original German wording of the auditor's certificate,	
	not translated\	43



# Attachment 1: List of abbreviations

§ section [used in German Codes]
Abs. paragraph [used in German Codes]

AGICOA GmbH AGICOA Urheberrechtsschutz GmbH, Munich

AGICOA Geneva AGICOA Association de Gestion Internationale Collective des

Oeuvres Audiovisuelles, Geneva, Switzerland

ANGA Verband Privater Kabelnetzbetreiber e.V., Berlin

ANGOA French collecting society
AV-TUATTAJIEN Finnish collecting society

BGB Bürgerliches Gesetzbuch [German Civil Code]

Dec December

DEM Deutsche Mark [former German currency]

Dr. Doctor [German title]

DSM-Richtlinie EU-Directive on Copyright in the Digital Single Market

e.g. for example

ECB European Central Bank
EGEDA Spanish collecting society

EStG Einkommensteuergesetz [German Income Tax Code]

etc. et cetera

EU European Union

EU-DSGVO EU-Datenschutzgrundverordnung [EU-General Data

**Protection Regulation** 

EUR Euro [European currency]

e.V. eingetragener Verein [German registered association]

FRF Swedish collecting society
GDP gross domestic product
GEMA German collecting society

GmbH Gesellschaft mit beschränkter Haftung [German limited

liability company

GPRS General Packet Radio Service [mobile radio standard]

GÜFA German collecting society
GWFF German collecting society

HGB Handelsgesetzbuch [German Commercial Code]

HRB Handelsregister Abteilung B [Entry in the Commercial

Register at the relevant Amtsgericht - Local Court

IDW Institut der Wirtschaftsprüfer in Deutschland e.V. [German

body of the German chartered accountants]

IP Internet Protocol

IPTV Internet Protocol Television

Jan January k 1,000

LTE Long Term Evolution [mobile radio standard]

Mbit/s Megabits per second



Münchner Gruppe cooperation of collecting societies for remuneration claims

of retransmission rights

NetPVR network based personal video recorder

No. number

Nr. Nummer [German number]

Online SatCab Richtlinie Broadcasters Directive

OTT Over the top P2P Peer-to-Peer

PRD Danish collecting society
Prof. Professor [German title]
Online-SatCab Directive EU Directive 2019/789

Screenrights Australian collecting society

SEKAM Dutch collecting society
Suissimage Swiss collecting society

TKG Novelle Telekommunikationsmodernisierungsgesetz

TV television

U.S. United States of America
USA United States of America

UMTS Universal Mobile Telecommunications System [mobile radio

standard\

UrhG Urheberrechtsgesetz [German Copyright Act]

UrhWG Urheberrechtswahrnehmungsgesetz [German Act on the

Administration of Copyright and Neighboring Rights]

VAM Austrian collecting society

VAT Value added tax

VATM Verband der Anbieter von Telekommunikation und

Mehrwertdiensten e.V.

VFF German collecting society
VG Bild-Kunst German collecting society
VGF German collecting society

VGG Verwertungsgesellschaftengesetz [German Collecting

Societies Actl

VPN virtual private network
WCR Working Capital Reserve
ZAPA Polish collecting society

ZWF Zentralstelle für Wiedergabe von Fernsehsendungen, Bonn



# Attachment 2: Bescheinigung des Abschlussprüfers zum Transparenzbericht [reproduction of the original German wording of the auditor's certificate, not translated]

An die AGICOA Urheberrechtsschutz GmbH, München

Gemäß § 58 Abs. 3 VGG habe ich die in dem jährlichen Transparenzbericht der AGICOA Urheberrechtsschutz GmbH, München, enthaltenen Finanzinformationen nach Nummer 1 Buchstabe g der Anlage zu § 58 Abs. 2 Verwertungsgesellschaftengesetz (VGG) sowie die Informationen nach Nummer 1 Buchstabe h der Anlage zu § 58 Abs. 2 VGG für den Zeitraum vom 1. Januar 2020 bis 31. Dezember 2020, einer prüferischen Durchsicht unterzogen. Die Aufstellung des jährlichen Transparenzberichts nach § 58 VGG liegt in der Verantwortung der gesetzlichen Vertreter der Gesellschaft. Meine Aufgabe ist es, eine Bescheinigung zu den in dem jährlichen Transparenzbericht enthaltenen Finanzinformationen nach Nummer 1 Buchstabe g der Anlage zu § 58 Abs. 2 VGG sowie die Informationen nach Nummer 1 Buchstabe h der Anlage zu § 58 Abs. 2 VGG auf der Grundlage meiner prüferischen Durchsicht abzugeben.

Ich habe die prüferische Durchsicht der in dem jährlichen Transparenzbericht enthaltenen Finanzinformationen nach Nummer 1 Buchstabe g der Anlage zu § 58 Abs. 2 VGG sowie die Informationen nach Nummer 1 Buchstabe h der Anlage zu § 58 Abs. 2 VGG unter entsprechender Beachtung der vom Institut der Wirtschaftsprüfer (IDW) festgestellten deutschen Grundsätze für die prüferische Durchsicht von Abschlüssen vorgenommen. Danach ist die prüferische Durchsicht so zu planen und durchzuführen, dass ich bei kritischer Würdigung mit einer gewissen Sicherheit ausschließen kann, dass die in dem jährlichen Transparenzbericht enthaltenen Finanzinformationen nach Nummer 1 Buchstabe g der Anlage zu § 58 Abs. 2 VGG sowie die Informationen nach Nummer 1 Buchstabe h der Anlage zu § 58 Abs. 2 VGG in wesentlichen Belangen nicht in Übereinstimmung mit den in der Anlage zu § 58 Abs. 2 VGG enthaltenen Vorgaben stehen. Eine prüferische Durchsicht beschränkt sich in erster Linie auf Befragungen von Mitarbeitern der Gesellschaft und auf analytische Beurteilungen und bietet deshalb nicht die durch eine Prüfung erreichbare Sicherheit.

Auf der Grundlage meiner prüferischen Durchsicht sind mir keine Sachverhalte bekannt geworden, die mich zu der Annahme veranlassen, dass die in dem jährlichen Transparenzbericht enthaltenen Finanzinformationen nach Nummer 1 Buchstabe g der Anlage zu § 58 Abs. 2 VGG sowie die Informationen nach Nummer 1 Buchstabe h der Anlage zu § 58 Abs. 2 VGG nicht in Übereinstimmung mit den Vorgaben der Anlage zu § 58 Abs. 2 VGG stehen.



Dem Auftrag, in dessen Erfüllung ich vorstehend benannte Leistungen für die AGICOA Urheberrechtsschutz GmbH erbracht habe, lagen die Allgemeinen Auftragsbedingungen für Wirtschaftsprüfer und Wirtschaftsprüfungsgesellschaften in der vom Institut der Wirtschaftsprüfer e.V. herausgegebenen Fassung vom 1. Januar 2017 zugrunde. Durch Kenntnisnahme und Nutzung der in dieser Bescheinigung enthaltenen Informationen bestätigt der jeweilige Empfänger, die dort getroffenen Regelungen (einschließlich der Haftungsregelungen unter Nr. 9 dieser Allgemeinen Auftragsbedingungen sowie der Regelungen im Verhältnis zu Dritten gemäß Nr. 1 Abs. 2 der Allgemeinen Auftragsbedingungen) zur Kenntnis genommen zu haben und erkennt deren Geltung im Verhältnis zu mir an.

München, den 4. Juni 2021

Dr. Dieter Eder Wirtschaftsprüfer